



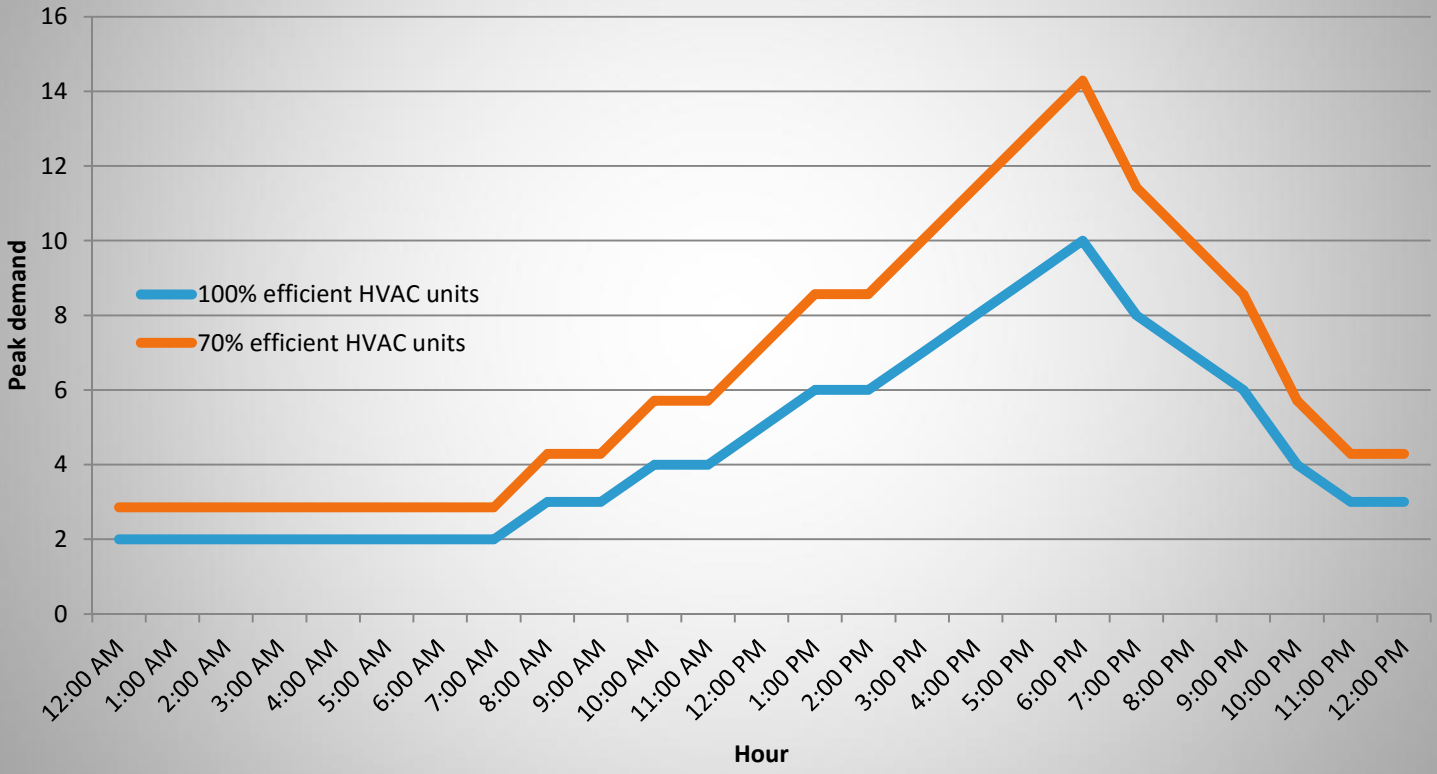
Presented by  
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# The HVAC Problem



- 90% of HVAC systems are inefficient
- All are in constant state of decline
- No feedback data
- No analytics

# 70% HVAC efficiency → 43% Increased Peak



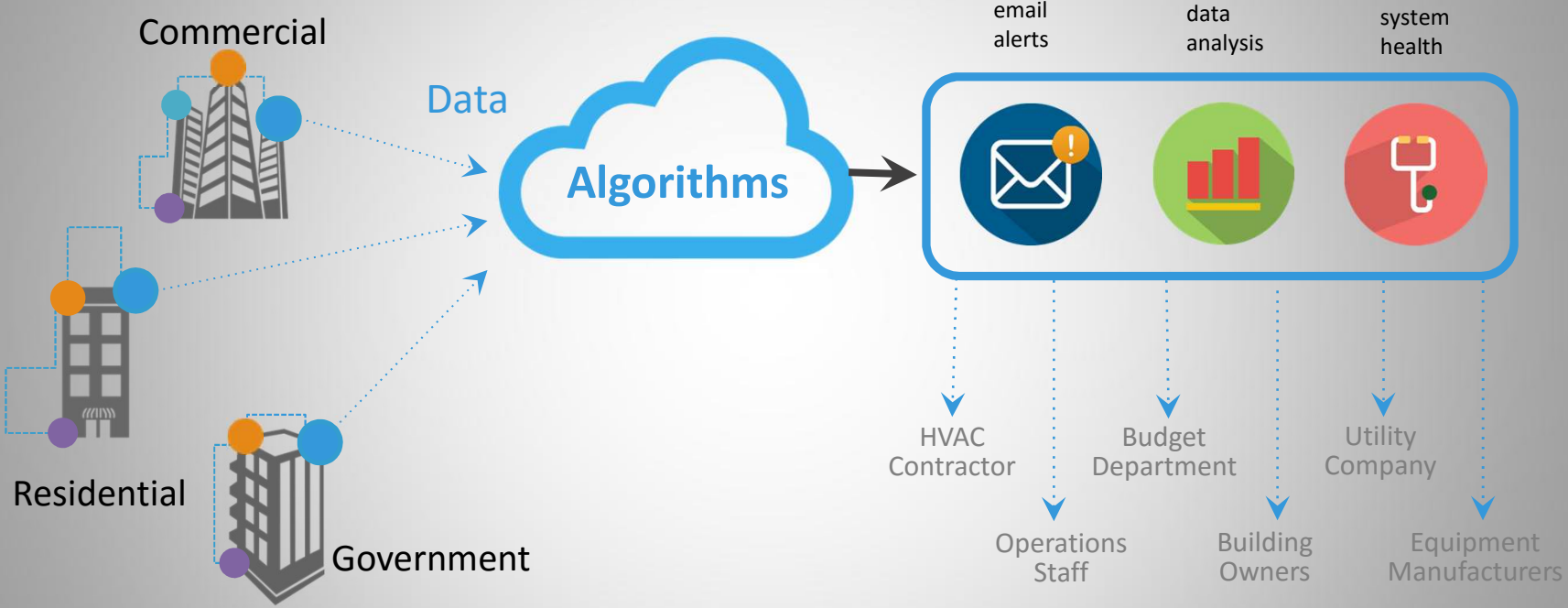
# The Solution



vs.

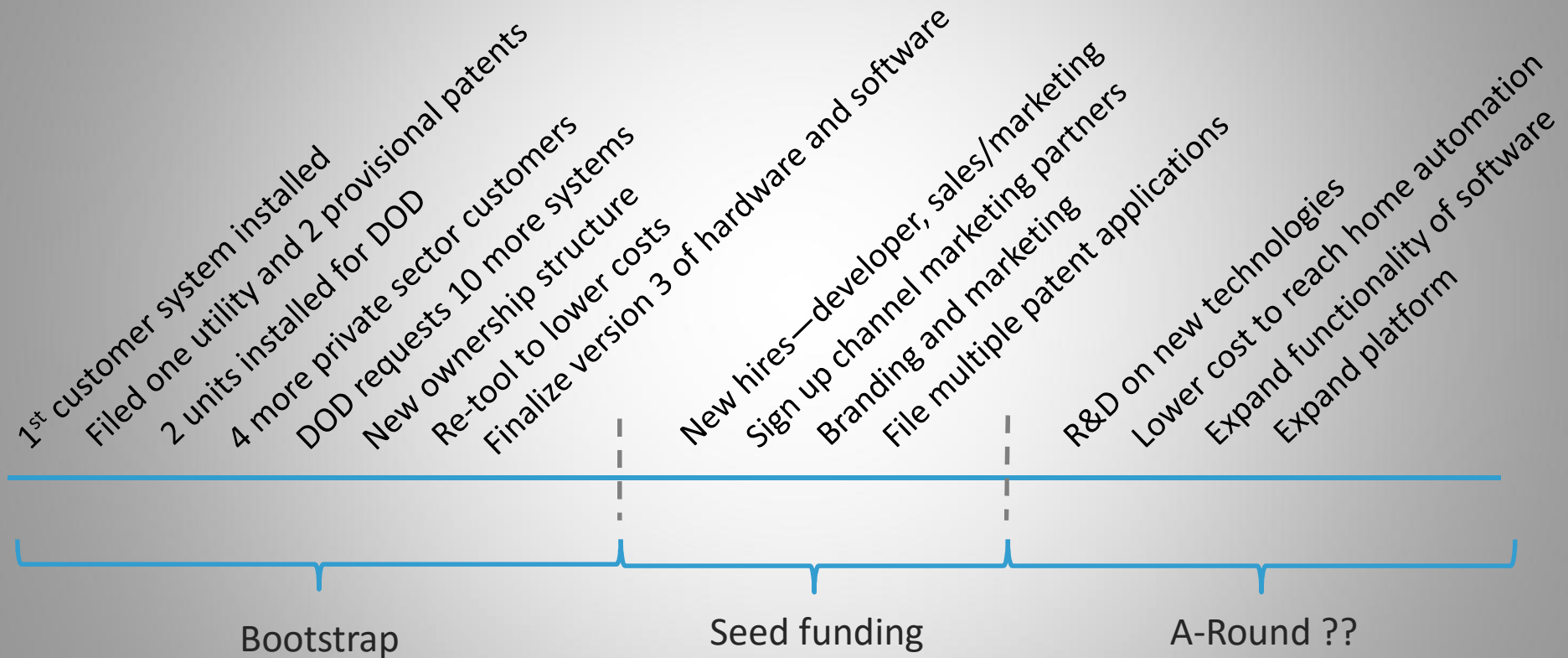


# How exyBox Works



Proprietary, Patentable Hardware

# Accomplishments and Milestones



# Team

## Randy Roy

- Energy industry vet
- Data scientist
- Startup successes
- MBA

## Joe Mearman

- Electrical Engineer
- Project management
- Channel development

## Dan Yeager

- Controls engineer
- Software/hardware
- R&D

## John Robinson

- Software Engineer
- Hardware and electronics design expert

## Ryan Elwell

- Power engineer
- Hardware/logic design

# Advisors

## Craig Shealy

- Microsoft
- Nextel
- Grew business to \$2 billion revenue
- Channel management
- Startup successes
- Investment banking

## Mike Subelski

- Full Stack software developer
- Multiple successful exits

## Tony Bagdon

- Startup experience
- Internet marketing expertise
- Works at the intersection of product design and marketing

## Mike Payne

- Legal
- Energy startup success
- Finance and commercial structure

## Jim Rice

- CEO successful Solar business
- former Wall Street exec